

# CORPORATE PROFILE

## Green Delta Dragon Asset Management Company Limited (GDDA):

- We are a joint-venture Asset Management Company founded by Green Delta Insurance Company Ltd (GDIC), Dragon Capital Management (HK) Ltd. (Dragon Capital), and Equinox Dhaka Ltd. (Equinox).
- A research focused Asset Management Company intending to bring Mutual Funds & ETF Investments and traditional fund management services including Institutional Portfolio Management.
- Our Mission is to be a top-class intermediary of capital in Bangladesh by providing attractive returns to investors, value to companies and a desirable workplace for employees – and to perform with absolute professionalism and integrity, driven by a long-term commitment to the environment, society and economy of Bangladesh.
- Our Vision is to combine the unique local know-how, relationships and insights of the Green Delta Insurance Group with the asset management experience and international best practices of the Dragon Capital Group, and to follow an investment approach driven by close teamwork, rigorous research and the latest financial technology to deliver superior products and services to investors.

# OUR SPONSORS



[www.green-delta.com](http://www.green-delta.com)

- The largest non-life insurer of Bangladesh with 39 branches.
- Insured assets of over BDT 3.5 trillion (US\$ 33.3 billion).
- The only non-life insurance company to receive highest credit rating of **AAA/ST1** for 9 consecutive years.
- Achieved the ICMAB Best Corporate Award in the insurance industry category for 6 consecutive years since 2016.



[www.dragoncapital.com](http://www.dragoncapital.com)

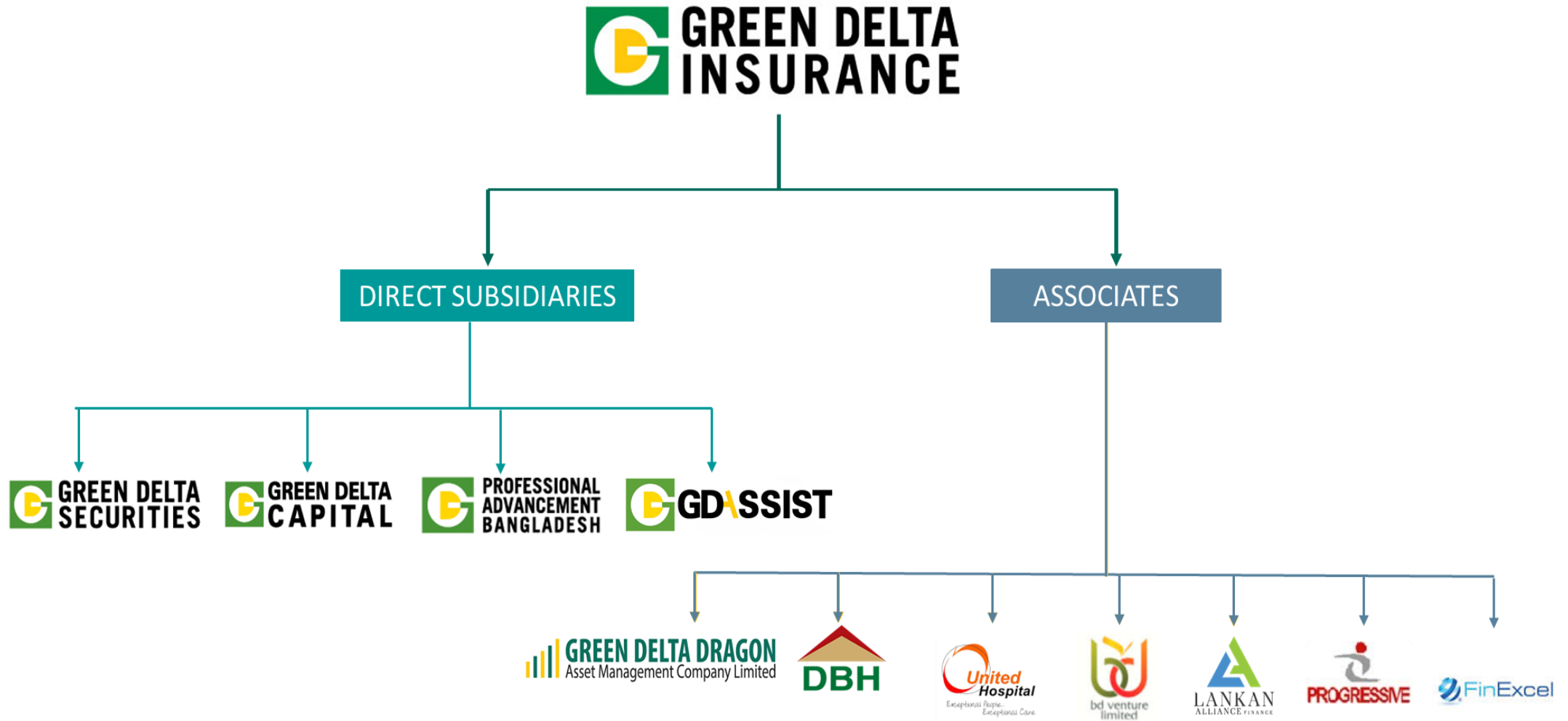
- Vietnam's longest established independent Asset Manager with around US\$ 5.0 billion AUM
- Dragon Capital manages 8 listed-equity funds internationally and 5 domestically, including 2 ETFs.
- Dragon also manages 5 fixed-income and money-market funds internationally and domestically.
- Its flagship fund Vietnam Enterprise Investments Ltd. is listed on the London Stock Exchange (LSE).



[www.equinoxdhaka.com](http://www.equinoxdhaka.com)

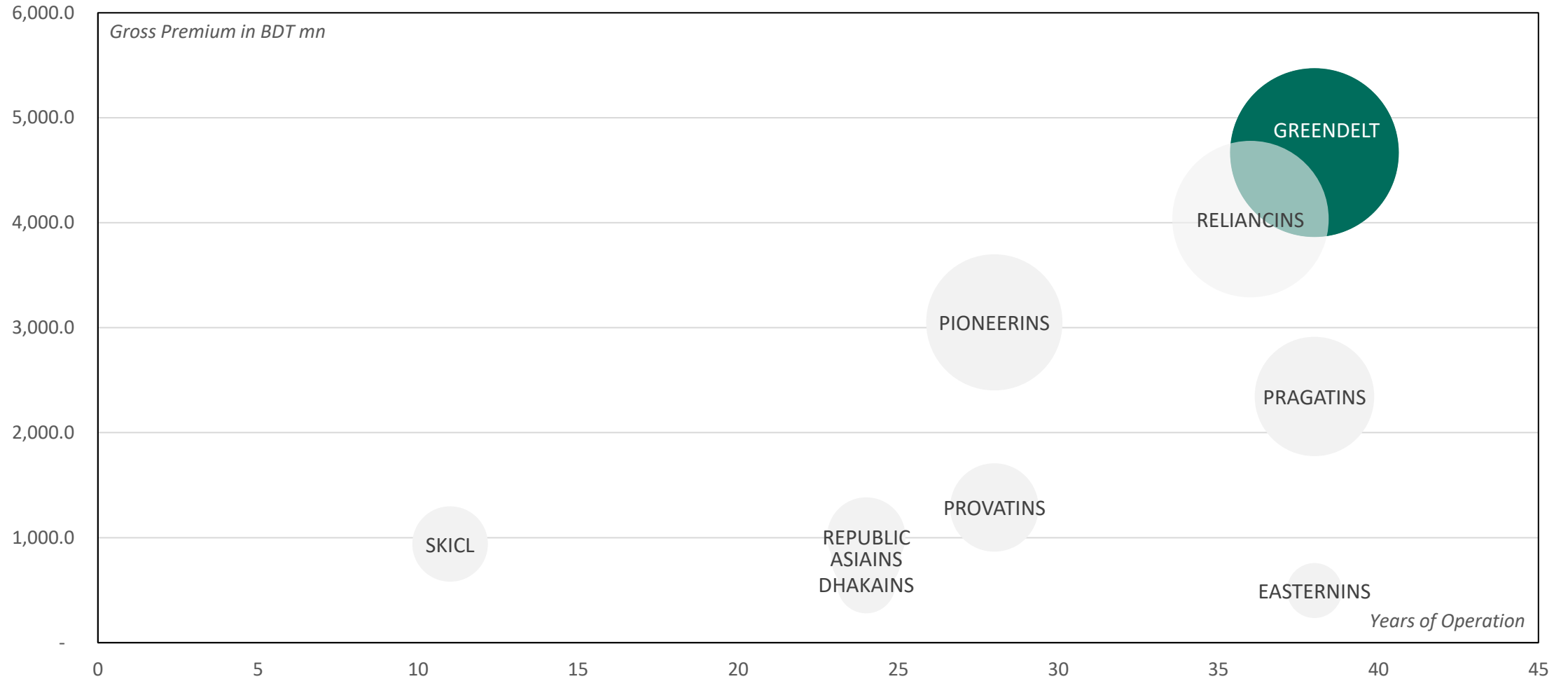
- Investment advisory firm with highly experienced and skilled shareholders, with cumulative experience of over 65 years.
- Involved in various innovative projects with financial and technical support.
- Investment portfolio worth more than BDT 100 mn in Bangladesh.

# INSTITUTIONAL FRAMEWORK OF GREEN DELTA



# GREEN DELTA INSURANCE— THE LARGEST NON-LIFE INSURER OF BANGLADESH

POSITION OF LEADING INSURANCE COMPANIES IN BANGLADESH -2023



Source: Company Website, GDDA Research

\*Note: Gross Premiums are Q3 2023 Annualized figures. 2022 figures shown for EASTERNINS

# FUNDS OF DRAGON CAPITAL

## OVERSEAS



### Vietnam Enterprise Investments Limited (VEIL)

Inception: 1995

Longest standing Vietnam fund in the world. Traded on London Stock Exchange Main Market  
(Ticker: VEIL.LN)



### DC25

Inception: 2020

Unique structure involving a Cayman feeder and local master based on a benchmark-agnostic, conviction-based and active with long-term horizon strategy



### Vietnam Equity (UCITS) Fund (VEF)

Inception: 2013

Open-ended, UCITS Compliant Fund domiciled in Ireland



### Vietnam Debt Fund (VDeF)

Inception: 2008

Launched in 2008, VDeF is the first dedicated fixed-income fund focusing on Vietnam's local currency debt market



### Segregated Managed Accounts

SMA's are the preferred vehicle of high-net-worth individuals, family offices and sovereign wealth funds who seek exposure to Vietnam as they are managed separately as bespoke investment strategies

## VIETNAMESE LOCAL



### DC Dynamic Securities Fund (DCDS)

Inception: 2004

Open-ended fund regulated by the SSC with active investment strategy and balanced investment strategy – 80% equity / 20% FI + Cash



### DC Blue-Chips Fund (DCBC)

Inception: 2008

Open-ended fund offering full exposure to Vietnam equity



### DC Vietnam Bond Fund (DCVFB)

Inception: 2013

Market leading open-ended fixed income fund in Vietnam



### DCVFMVN DIAMOND ETF

Inception: 2014

Innovative Exchange-Traded Fund that attracted remarkable inflow from global investors



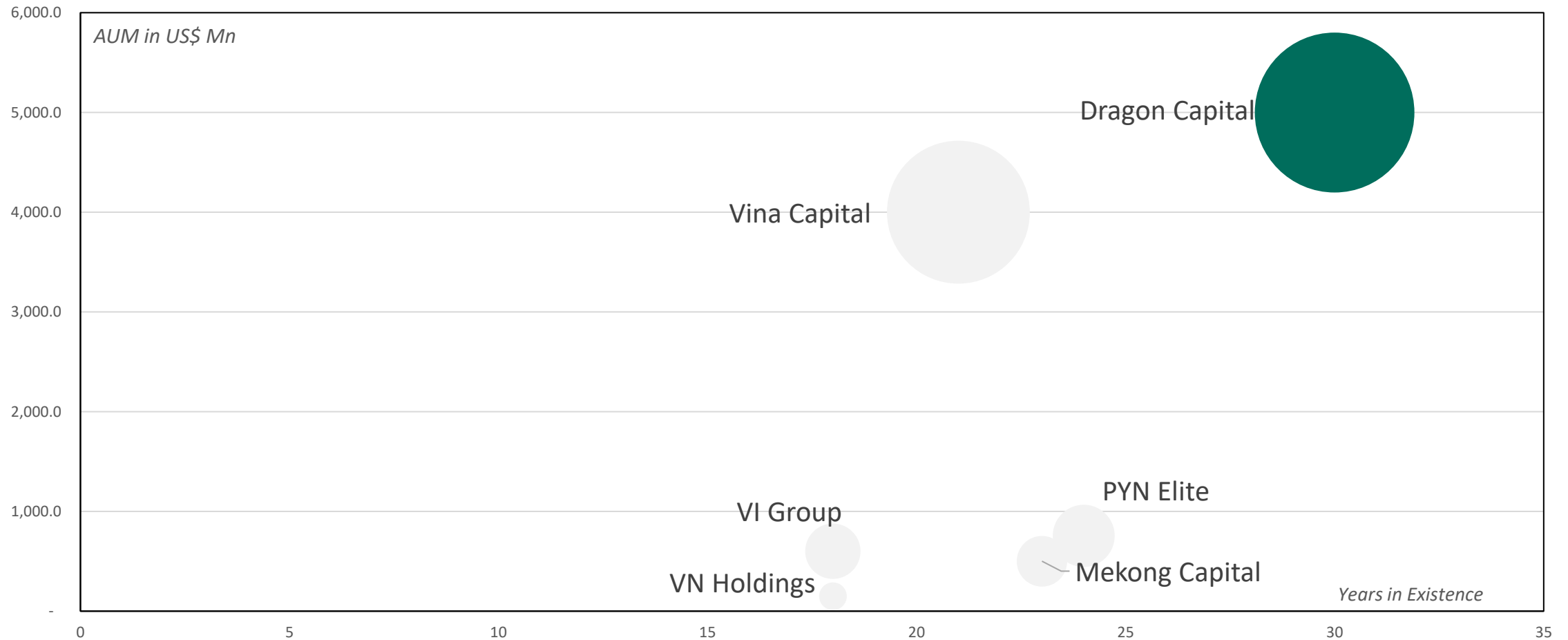
### DCVFMVN30 ETF

Inception: 2020

Pioneering Exchange-Traded Fund in Vietnam that tracks the VN30 TRI

# DRAGON CAPITAL– THE LARGEST & OLDEST FUND MANAGER IN VIETNAM

POSITION OF VIETNAM FOCUSED FOREIGN FUND MANAGERS



Source: Company Website, GDDA Research

# BOARD OF DIRECTORS - GREEN DELTA DRAGON



**JOSEPH J. HOESS,**  
Director & Chairman

- Director at Dragon Capital Group Limited
- Over 10 years as the Head of Financial Institutions and an Investment Manager at Dragon Capital
- Manager of the Mekong Brahmaputra Clean Development Fund (DC closed-end, clean tech private equity fund 2010 -2020)
- Previously held several senior positions in both commercial and investment banking capacities with ABN AMRO Bank NV in the United States, Europe, Brazil, China, Singapore and Thailand from 1991 to 2006
- MBA from the University of Illinois at Chicago and BA from Northern Illinois University



**MD. RAFIQUL ISLAM**  
Director & Vice Chairman

- Director of Equinox Dhaka Limited
- Experience of over 2 decades in the financial sector & financial advisory
- Former Chairman of FDI Standing Committee of Bangladesh-Malaysia Chamber of Commerce & Industry for 2018-19 and Member of Sub Committee on Investment 2018 of Metropolitan Chamber of Commerce and Industry, Dhaka
- Master of Commerce Degree in Accounting and MBA in Finance from East West University
- Additional studies in Business, International Relations and Political Economy at London School of Economics



**FARZANAH CHOWDHURY**  
Director

- Managing Director & CEO of Green Delta Insurance Company Ltd.
- The first female Managing Director & CEO of Bangladesh in financial sector, with experience of over 2 decades
- Recognized as a Local SDG Pioneer 2016 by The UN Global Compact in the Global Leaders' Summit
- "Woman Leader of the Year" in the Asian Insurance Industry Awards 2019
- Ambassador of the UK Chartered Insurer Institute.
- Member of the Chartered Insurance Institute, UK and the Malaysian Insurance Institute
- MBA from Monash Business School, Monash University in Melbourne, Australia



**DOMINIC SCRIVEN, OBE**  
Director

- Chairman & Co-founder of the Dragon Capital Group
- Prior to founding the Dragon Capital Group in 1994 worked in fund management and broking, with firms such as M&G, Sun Hung Kai, Citicorp, and Peregrine.
- Received the Most Excellent Order Of The British Empire In 2006 for his contribution to United Kingdom and Vietnam relations.
- Received recognition award from the HCMC People's Committee In 2008, and an Order Of Labor Medal from the Vietnamese Government In 2014, for his work in Vietnam.
- Received dual degrees In Sociology & Law From Exeter University In 1985



# BOARD OF DIRECTORS - GREEN DELTA DRAGON



**SYED MOINUDDIN AHMED**  
Director

- Additional Managing Director of Green Delta Insurance Company Ltd.
- Managing Director of GD Assist Limited
- Over 20 years of experience in the banking and insurance industries
- Working experience in several reputed commercial banks in the country at various vital roles
- Engaged in business development, business process optimization, forging strategic alliances, human resource development and implementation of special projects and global best practices
- MBA in Finance from the University of Dhaka



**QUYEN DUONG DO**  
Director

- Head of Principal Investments at Dragon Capital Group Limited
- Prior to moving to the Dragon Capital Group worked for Mekong Capital and Lombard in Vietnam
- Led the fundraising and managed the US\$100 mln. Vietnam Azalea Fund at Mekong Capital
- Graduated from the University of New South Wales in 2003 with a Master's Degree of Commerce



**SYED ALIUL AHBAB FCCA**  
Director

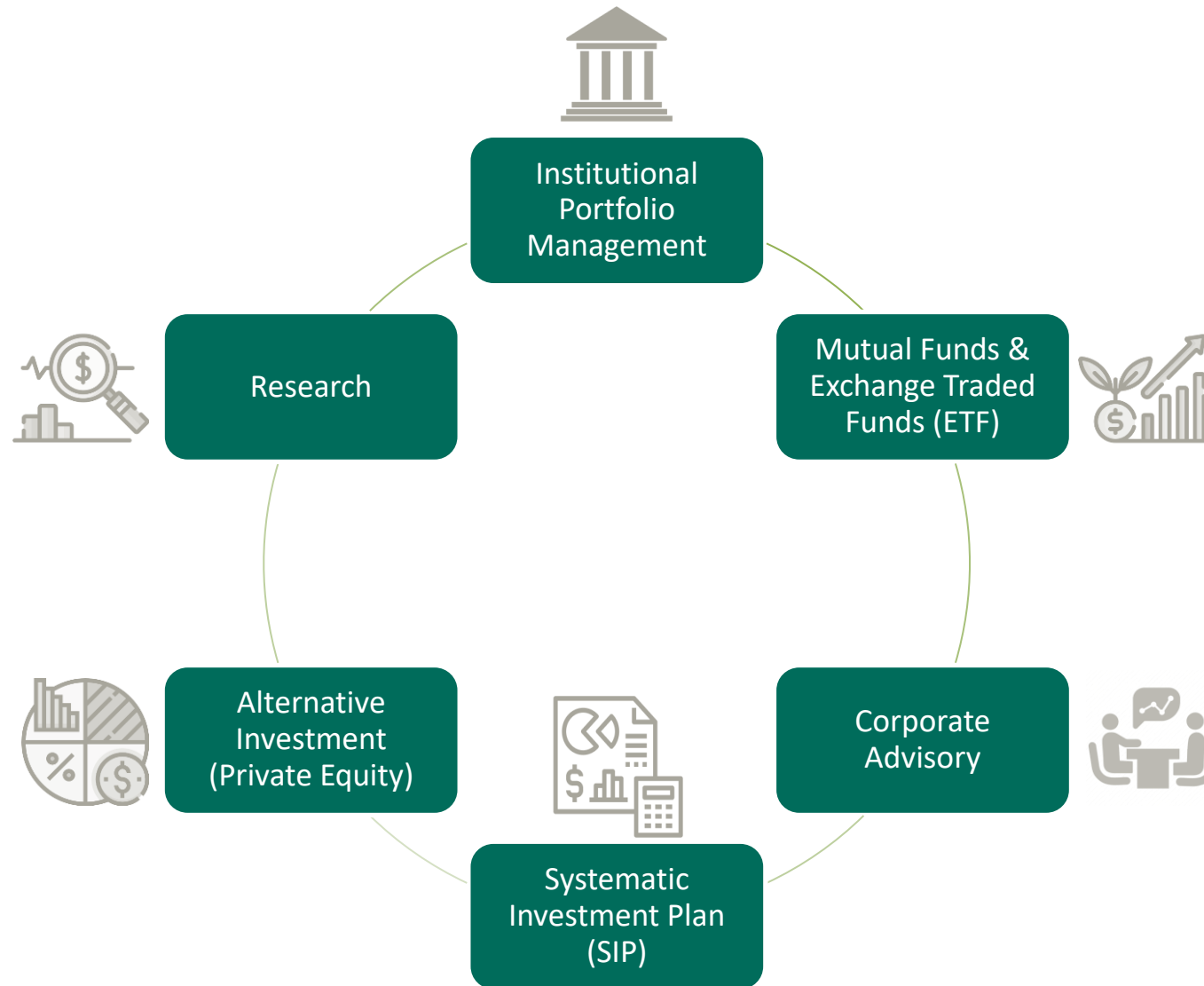
- Finance Controller of GDIC
- Fellow member of Chartered Certified Accountants (FCCA, UK)
- More than a decade of experience with extensive knowledge and experience in financial reporting, financial planning and budgeting, statutory & internal audits and internal control systems development.
- Worked as a Senior Manager of Corporate Finance at KPMG, Bangladesh with experience of working with many other KPMG offices across the globe.



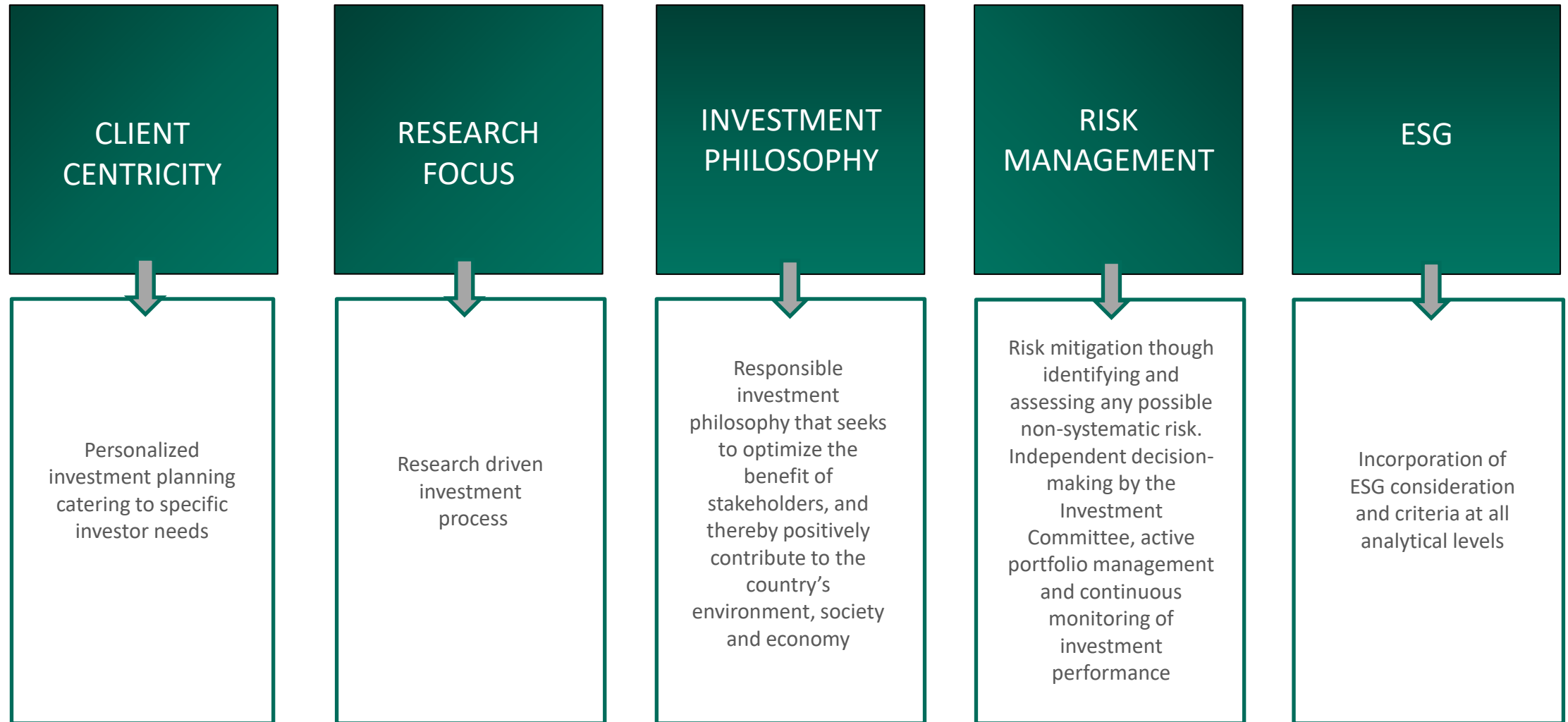
**SHAHBAJ TALAT**  
Managing Director & CEO

- 17 years experience in Corporate Banking, Fund Management & Loan Structuring in top-notch private commercial banks in Bangladesh.
- Previous experience include Prime Bank, BRAC Bank, The City Bank and IPDC.
- Well versed in managing clients and public relations.
- Highly adept in risk management and business development.

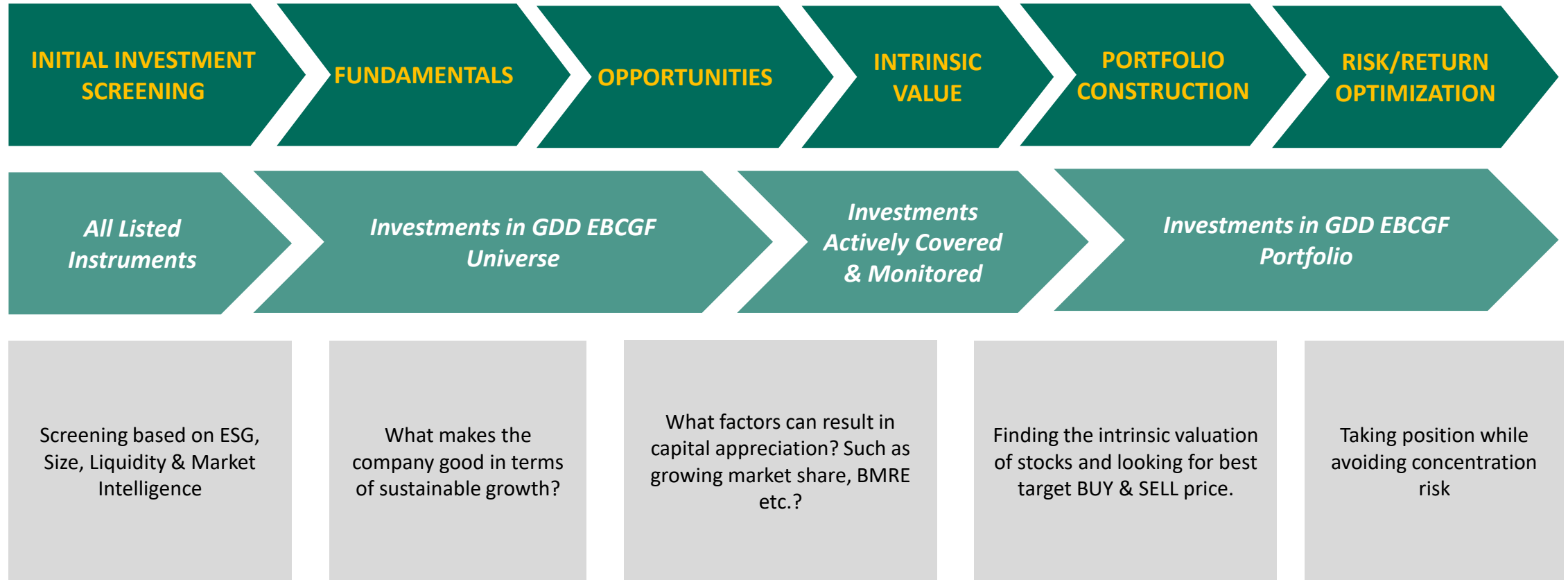
# OUR COMPREHENSIVE SERVICES



# OUR PROCESS-ORIENTED INVESTMENT DECISION



# OUR RESEARCH-DRIVEN INVESTMENT APPROACH



# RESEARCH APPROACH



**Macro Research:** combination of both local & global macro-economic event analysis, policy implications and their impacts on the capital market of Bangladesh. Such research will present the outlook of the economy of Bangladesh and the capital market to help readers avail the understanding of the opportunities lying on the capital market of Bangladesh.



**Sector Report:** Explaining in-depth industry insights covering industry size, growth drivers, key market players, strategies, opportunities & risks.



Maintaining Comprehensive Market Database



Meeting with listed company management



Research Advisory



**Country Report:** explaining 'rationale for investment in Bangladesh' along with macro economic scenario, capital market scenario, foreign investors' participation etc.

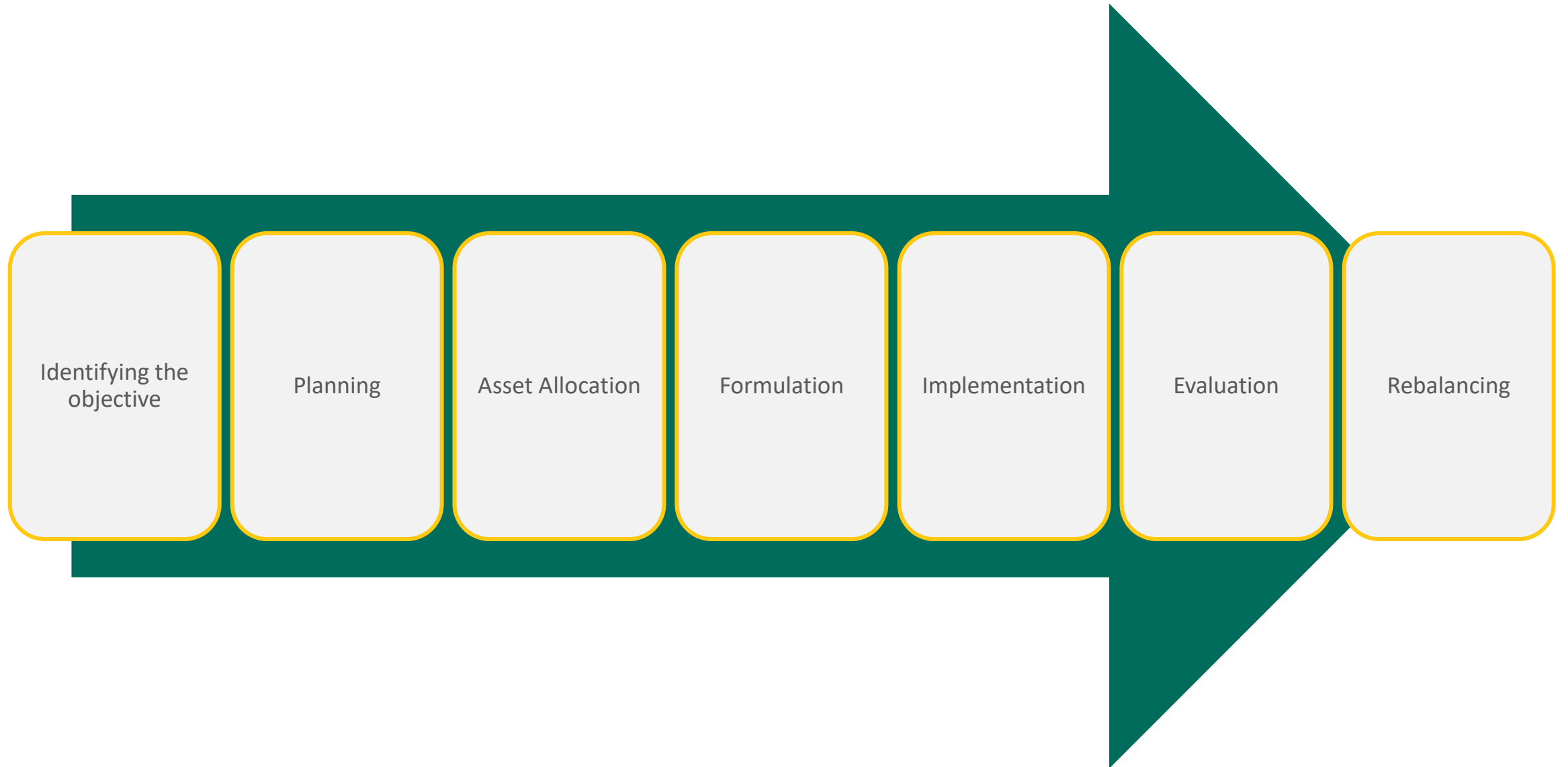


**"Valuation Report"** on fundamentally strong companies; Equity Insight Reports; Coverage report on prospective industry; Bi-Weekly Stock Insights Summary



Daily News Clippings, Periodic Market Review; Weekly performance of DSE & Mutual Fund; Sales Note; Quarterly Earning Update; IPO Analysis, etc.

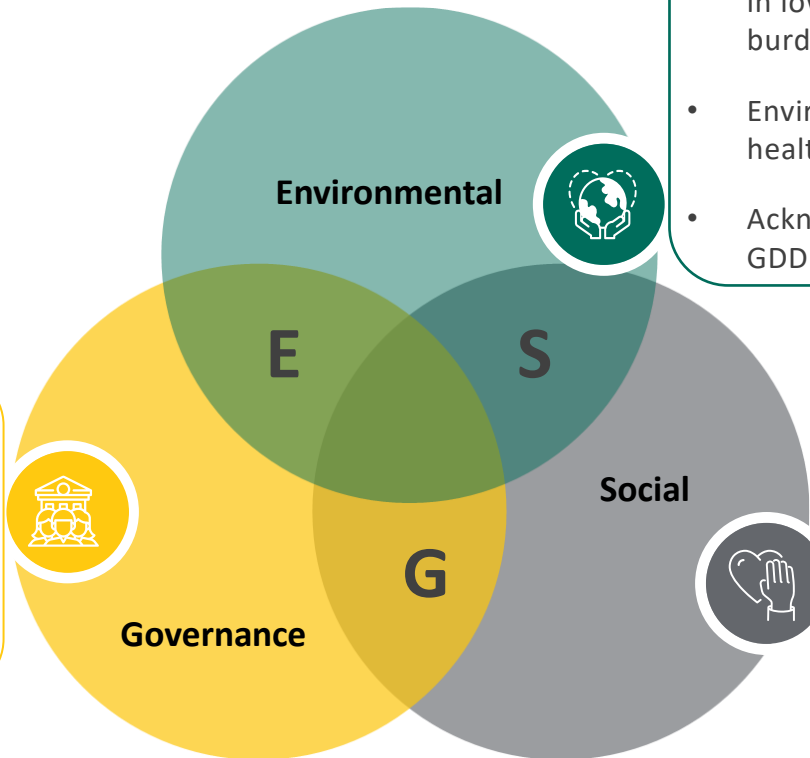
# HOW WE MANAGE FUNDS



# ESG COMMITMENT: PIONEERING ESG AWARENESS IN BANGLADESH

**ESG** is not just about value, rather it's about the ability to create and sustain long-term businesses in a rapidly-changing world and managing the risks and opportunities associated with these changes

- Good corporate governance is the foundation of long-term investment returns
- Good governance minimizes conflicts and promotes transparency and accountability
- Higher compliance standards protects investor rights and heightens confidence



- Sustainable environmental business model results in lower operating costs by means of reducing the burden of wastes
- Environmental awareness contributes to a healthier future for all stakeholders
- Acknowledging climate-related risks is critical to GDD EBCGF returns

- Socially responsible companies cultivate positive brand recognition, increase customer loyalty and attract top-tier employees, which ultimately translates into increased profitability and long-term financial success
- Employee oriented organizational cultures lead to higher productivity and operating efficiency

Stewardship and a need to ensure inclusive development have always been a guiding principle for Green Delta Dragon. Bangladesh is our home, and as a medium of capital into the market we are only sustainable insofar as the nation is sustainable

# WHY CHOOSE GDDA?

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Green Delta Dragon sponsors have more than 3 decades of fund management experience both locally and globally



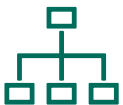
Research focused investment process



Only ESG Compliant asset management company in Bangladesh



One of the few asset management companies in Bangladesh with a global footprint helps Green Delta Dragon learn best practices



Green Delta Dragon's key management have well diversified financial management expertise



# Contact Us



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