

**CORPORATE  
PROFILE**

## Green Delta Dragon Asset Management Company Limited (GDDA):

- We are a joint-venture Asset Management Company founded by Green Delta Insurance Company Ltd (GDIC), Dragon Capital Management (HK) Ltd. (Dragon Capital), and Equinox Dhaka Ltd. (Equinox).
- A research focused Asset Management Company intending to bring Mutual Funds & ETF Investments and traditional fund management services including Institutional Portfolio Management.
- Our Mission is to be a top-class intermediary of capital in Bangladesh by providing attractive returns to investors, value to companies and a desirable workplace for employees – and to perform with absolute professionalism and integrity, driven by a long-term commitment to the environment, society and economy of Bangladesh.
- Our Vision is to combine the unique local know-how, relationships and insights of the Green Delta Insurance Group with the asset management experience and international best practices of the Dragon Capital Group, and to follow an investment approach driven by close teamwork, rigorous research and the latest financial technology to deliver superior products and services to investors.



[www.green-delta.com](http://www.green-delta.com)

- The largest non-life insurer of Bangladesh with 43 branches.
- Insured assets over BDT 3 trillion (US\$ 32 billion).
- The only non-life insurance company to receive highest credit rating of **AAA/ST1** for 8 consecutive years.
- The only Bangladeshi insurance company to earn 'Superbrands' recognition
- The first company in the industry to win the 'Commward' in 2019.



[www.dragoncapital.com](http://www.dragoncapital.com)

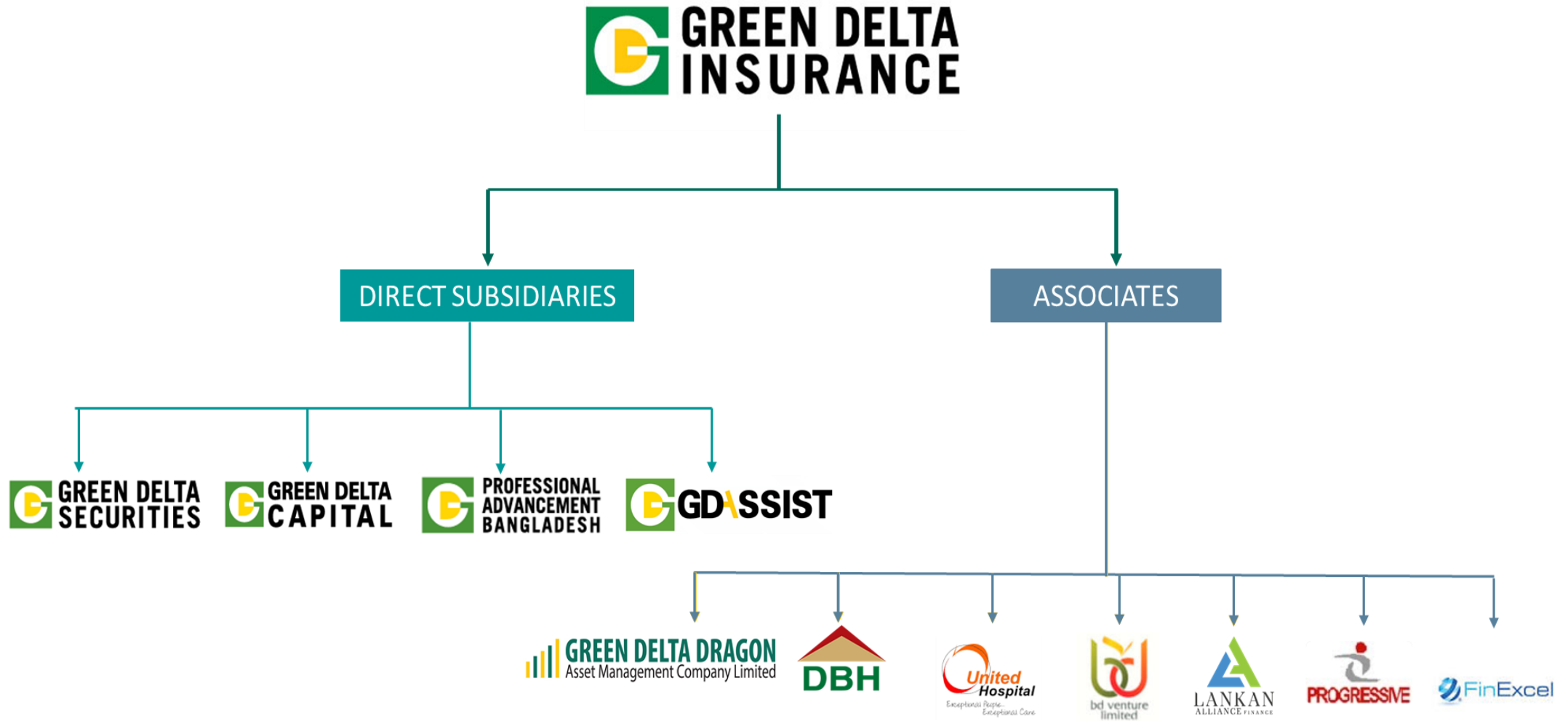
- Vietnam's longest established independent Asset Manager with around US\$ 6 billion AUM
- Internationally, Dragon Capital manages 4 core equity and fixed income funds.
- Domestically, Dragon Capital manages 7 core equity and fixed income funds, including 2 ETFs.
- Its flagship fund Vietnam Enterprise Investments Ltd. is listed on the London Stock Exchange (LSE).



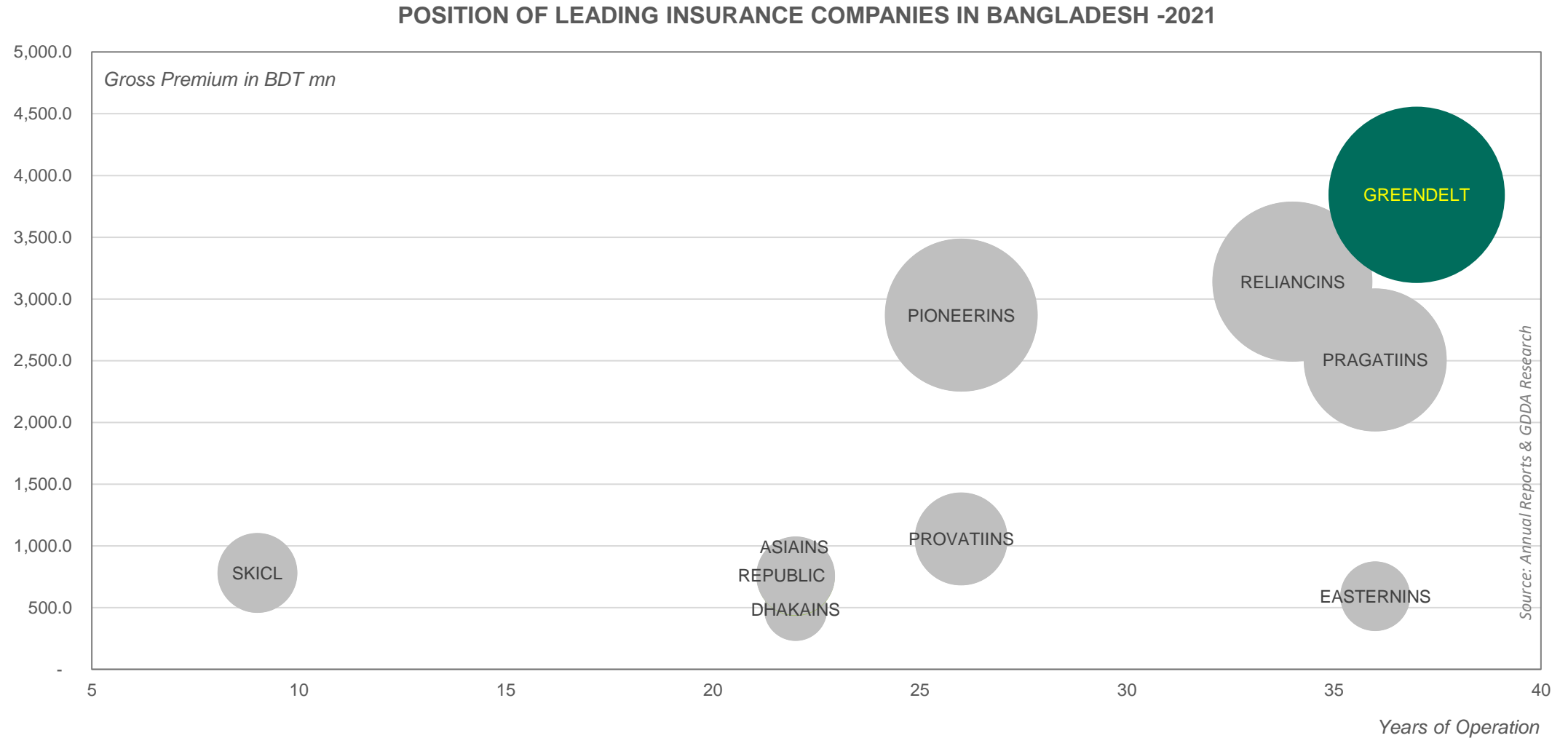
[www.equinoxdhaka.com](http://www.equinoxdhaka.com)

- Investment advisory firm with highly experienced and skilled shareholders, with cumulative experience of over 65 years.
- Involved in various innovative projects with financial and technical support.
- Investment portfolio worth more than BDT 100 mn in Bangladesh.

# INSTITUTIONAL FRAMEWORK OF GREEN DELTA



# GREEN DELTA INSURANCE— THE LARGEST NON-LIFE INSURER OF BANGLADESH



# FUNDS OF DRAGON CAPITAL

## OVERSEAS



### Vietnam Enterprise Investments Limited (VEIL)

Inception: 1995

Longest standing Vietnam fund in the world. Traded on London Stock Exchange Main Market  
(Ticker: VEIL.LN)



### DC25

Inception: 2020

Unique structure involving a Cayman feeder and local master based on a benchmark-agnostic, conviction-based and active with long-term horizon strategy



### Vietnam Equity (UCITS) Fund (VEF)

Inception: 2013

Open-ended, UCITS Compliant Fund domiciled in Ireland



### Vietnam Debt Fund (VDeF)

Inception: 2008

Launched in 2008, VDeF is the first dedicated fixed-income fund focusing on Vietnam's local currency debt market



### Segregated Managed Accounts

SMA's are the preferred vehicle of high-net-worth individuals, family offices and sovereign wealth funds who seek exposure to Vietnam as they are managed separately as bespoke investment strategies

## VIETNAMESE LOCAL



### DC Dynamic Securities Fund (DCDS)

Inception: 2004

Open-ended fund regulated by the SSC with active investment strategy and balanced investment strategy – 80% equity / 20% FI + Cash



### DC Blue-Chips Fund (DCBC)

Inception: 2008

Open-ended fund offering full exposure to Vietnam equity



### DC Vietnam Bond Fund (DCVFB)

Inception: 2013

Market leading open-ended fixed income fund in Vietnam



### DCVFMVN DIAMOND ETF

Inception: 2014

Innovative Exchange-Traded Fund that attracted remarkable inflow from global investors



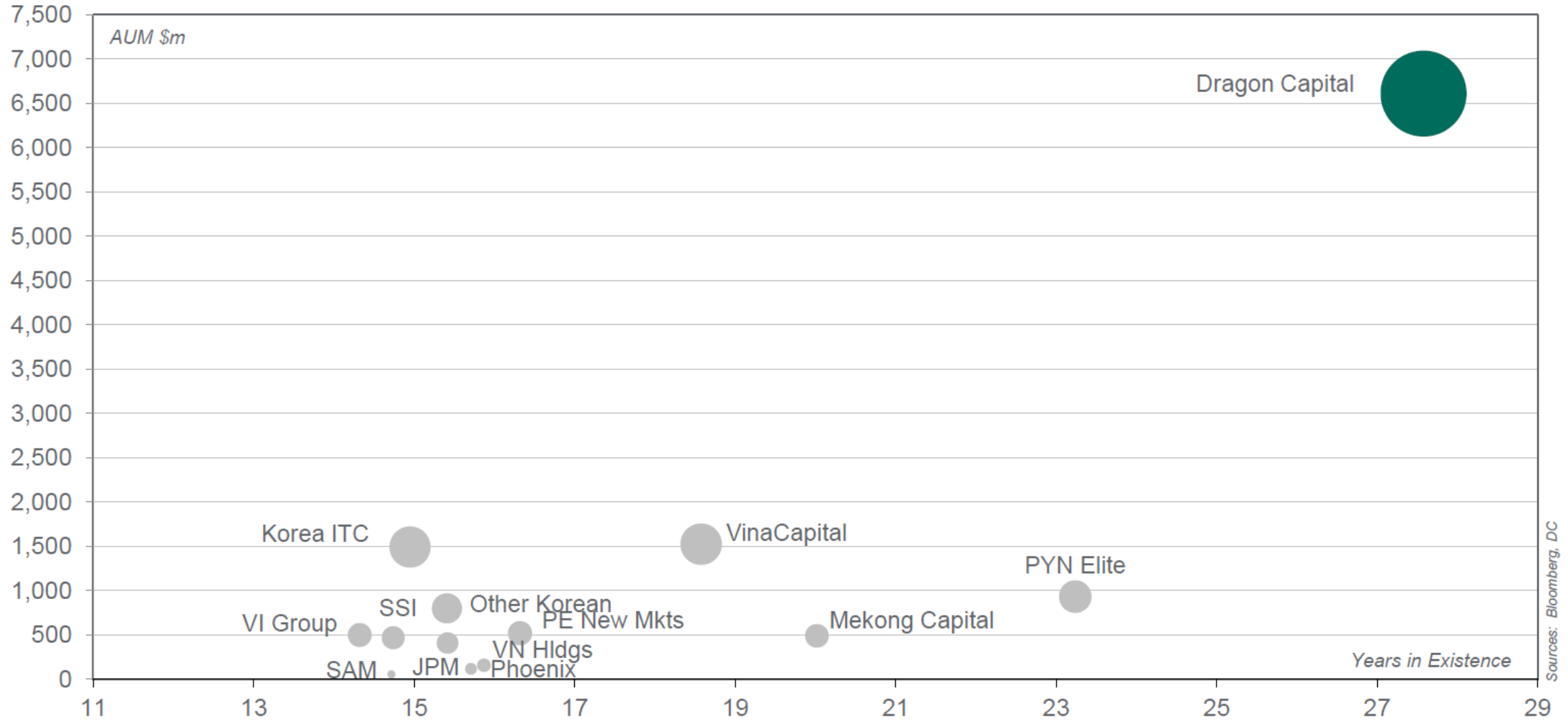
### DCVFMVN30 ETF

Inception: 2020

Pioneering Exchange-Traded Fund in Vietnam that tracks the VN30 TRI

# DRAGON CAPITAL – THE LARGEST & OLDEST FUND MANAGER IN VIETNAM

VIETNAM-FOCUSED FOREIGN FUND MANAGERS – 14 APR 2022



Sources: Bloomberg, DC

# BOARD OF DIRECTORS – GDDA



**JOSEPH J. HOESS,**  
Director & Chairman

- Director at Dragon Capital Group Limited
- Over 10 years as the Head of its Financial Institutions Group and the Investment Manager of Dragon Capital.
- Previously held several senior positions in both commercial and investment banking capacities.
- Worked in the United States, Europe, Brazil, China, Singapore, and Thailand with ABN AMRO Bank NV from 1991 to 2006.



**MD. RAFIQUL ISLAM**  
Director & Vice Chairman

- Managing Director & CEO of Green Delta Capital Limited and Director of Equinox Dhaka Limited.
- Has experience of over 2 decades in the financial sector & financial advisory.
- Former Chairman of FDI Standing Committee of Bangladesh-Malaysia Chamber of Commerce & Industry (BMCCI) for 2018-19 and Member of Sub Committee on Investment 2018 of Metropolitan Chamber of Commerce and Industry, Dhaka (MCCI).
- Studied Business, International Relations, and Political Economy from London School of Economics and Political Science (LSE).



**FARZANAH CHOWDHURY**  
Director

- Managing Director & CEO of Green Delta Insurance Company Ltd. (GDIC).
- The first female Managing Director & CEO of Bangladesh in financial sector, with experience of over 2 decades.
- Chartered Insurer (ACII, UK).
- MBA from Monash Business School, Monash University in Melbourne, Australia.
- Diploma in Insurance from The Chartered Insurance Institute (CII-UK) and from the Malaysian Insurance Institute (DMII).



**DOMINIC SCRIVEN, OBE**  
Director

- Chairman & Co-Founder of the Dragon Capital Group.
- Worked in fund management and broking, with firms such as M&G, Sun Hung Kai, Citicorp, and Peregrine
- Received Recognition Award from the HCMC People's Committee in 2008, and an Order of Labor Medal from the Vietnamese Government in 2014, for his work in Vietnam.



# BOARD OF DIRECTORS – GDDA



**SYED MOINUDDIN AHMED**  
Director

- Additional Managing Director and Company Secretary of Green Delta Insurance Company Ltd. (GDIC) and Managing Director of its subsidiary GD Assist Ltd.
- Over 20 years of extensive experience in the banking and financial industry.
- Engaged in business development, business process optimization, forging strategic alliances, human resource development, and implementation of special projects and best practices.



**QUYEN DUONG DO**  
Director

- Director, Private Equity at Dragon Capital Group Limited
- Led the fundraising of the \$100m Vietnam Azalea Fund.
- Leads the Principal Investments department of Dragon Capital.
- Graduated from the University of New South Wales in 2003 with a Master's Degree in commerce.



**SYED ALIUL AHBAB FCCA**  
Director

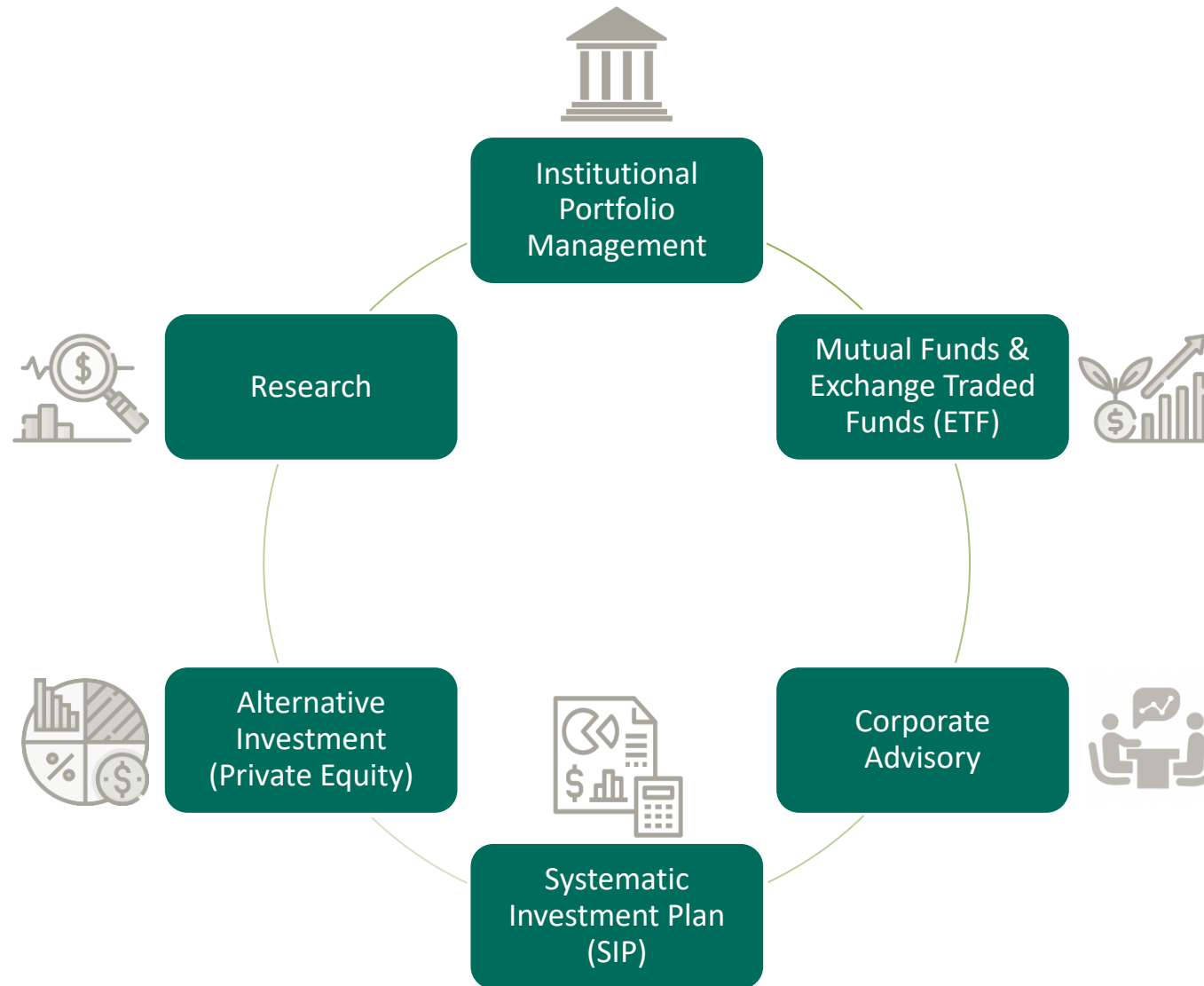
- Finance Controller of GDIC.
- Fellow of Chartered Certified Accountants (FCCA, UK).
- Worked as a Senior Manager, Corporate Finance at KPMG, Bangladesh.
- Well-versed in IFRS, local Tax & VAT laws and Companies Act of Bangladesh



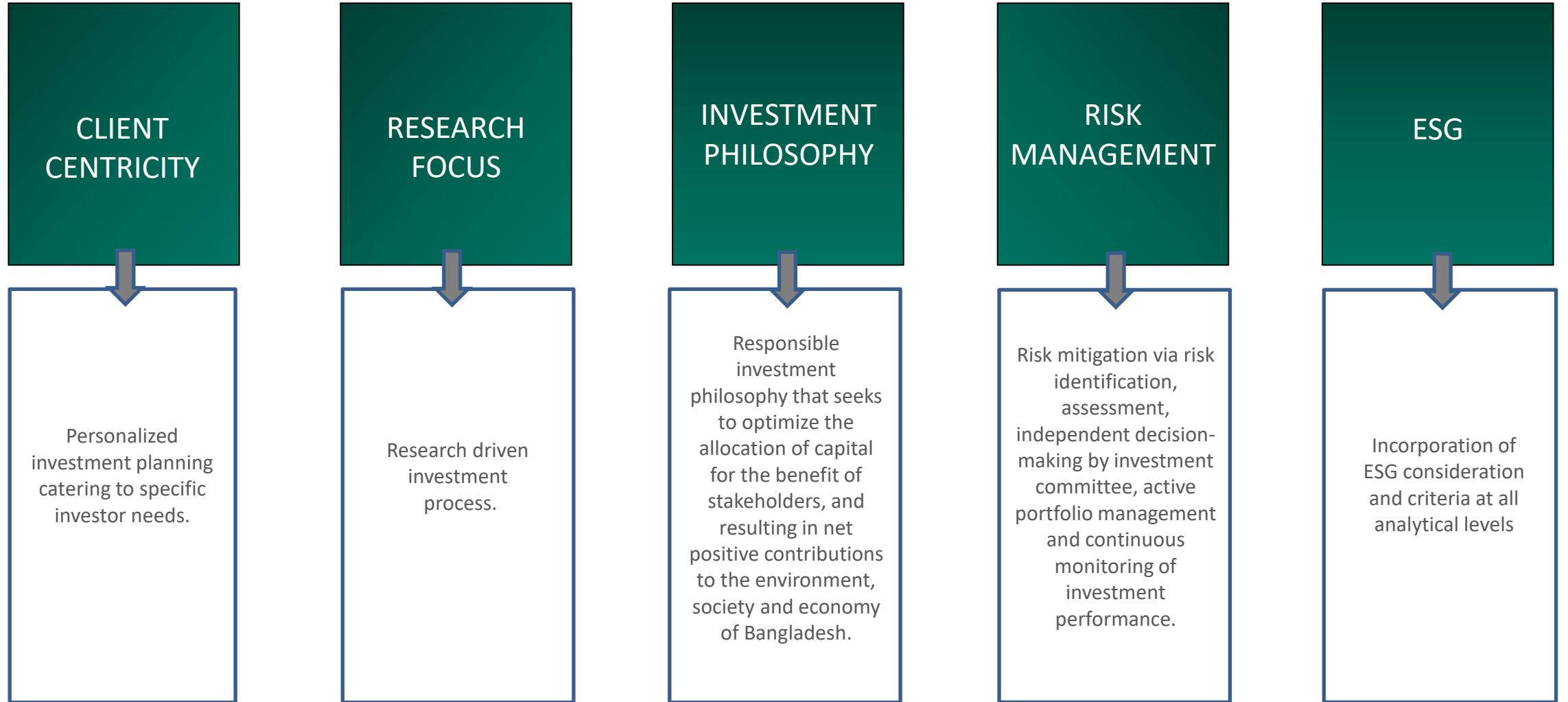
**SHAHBAJ TALAT**  
Managing Director & CEO

- 2 decades experience in Corporate Banking, Fund Management & Loan Structuring in top-notch private commercial banks in Bangladesh.
- Previous experience include Prime Bank, BRAC Bank, The City Bank and IPDC.
- Well versed in managing clients and public relations.
- Highly adept in risk management and business development.

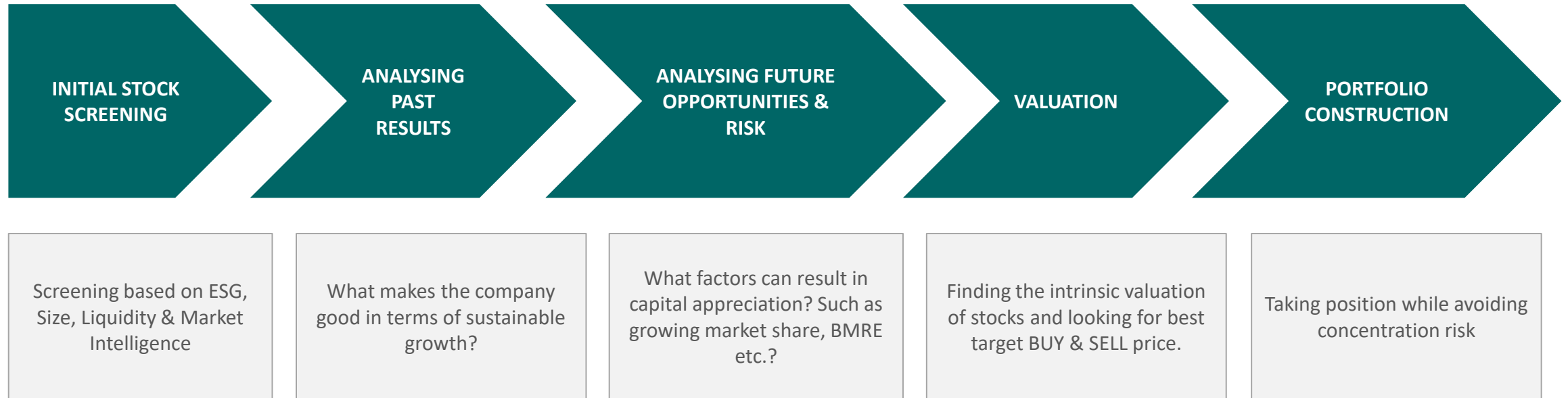
# OUR COMPREHENSIVE INVESTMENT SOLUTIONS



# OUR STRENGTH



# OUR RESEARCH-DRIVEN INVESTMENT APPROACH



# RESEARCH APPROACH



**Macro Research:** combination of both local & global macro-economic event analysis, policy implications and their impacts on the capital market of Bangladesh. Such research will present the outlook of the economy of Bangladesh and the capital market to help readers avail the understanding of the opportunities lying on the capital market of Bangladesh.



**Sector Report:** Explaining in-depth industry insights covering industry size, growth drivers, key market players, strategies, opportunities & risks.



Maintaining Comprehensive Market Database



Meeting with listed company management



Research Advisory



**Country Report:** explaining 'rationale for investment in Bangladesh' along with macro economic scenario, capital market scenario, foreign investors' participation etc.

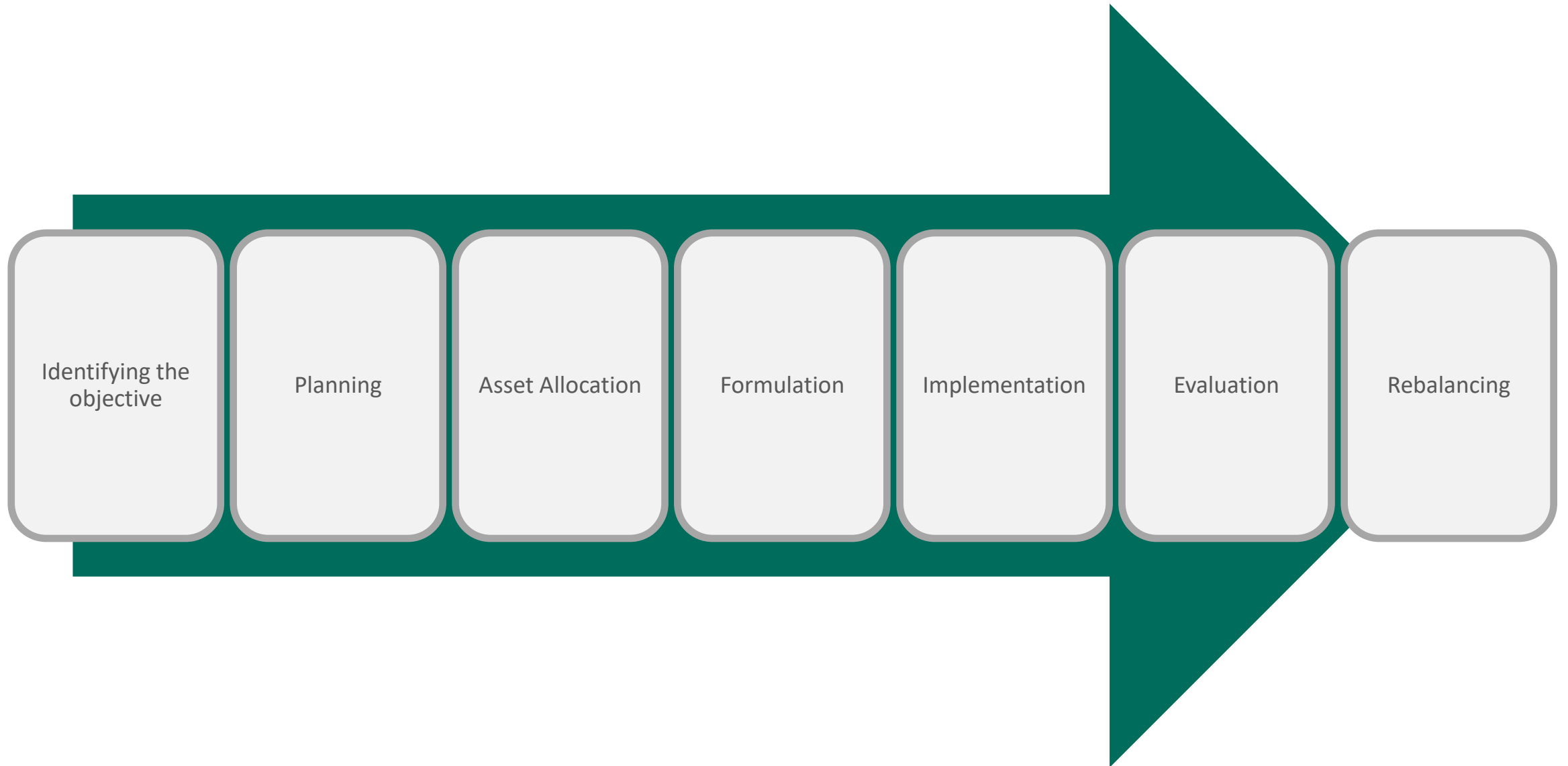


**"Valuation Report"** on fundamentally strong companies; Equity Insight Reports; Coverage report on prospective industry; Bi-Weekly Stock Insights Summary



Daily News Clippings, Periodic Market Review; Weekly performance of DSE & Mutual Fund; Sales Note; Quarterly Earning Update; IPO Analysis, etc.

# HOW WE MANAGE FUNDS



# ESG COMMITMENT : PIONEERING ESG AWARENESS IN BANGLADESH

- Green Delta Dragon is the first asset management company in Bangladesh to adopt a comprehensive ESG rating system
- The ESG rating system is an integral part of the investee screening process, portfolio composition and rebalancing
- Potential investees are screened against the ESG Exclusion List and then assessed for rating by the GDDA Research Team
- ESG screening is performed at the earliest stages of the Investment Approach and are continually monitored and reassessed as part of its portfolio optimization process

## ESG Approval Process



Screens out companies/groups with adverse environmental & social footprints, e.g., excessive/toxic polluters, child labour, terrorism, gambling, tobacco and liquor, regulatory/legal issues etc.

# WHY CHOOSE GDDA?



GDDA sponsors have more than 3 decades of fund management experience both locally and globally



Research focused investment process including buy-side & sell side.

**ESG**

Only ESG Compliant AMC in Bangladesh.



Only AMC in Bangladesh with global footprint.



GDDA's key management have well diversified financial management expertise with decades of work experience in corporate banking, asset management, primary market and secondary market, equity research and vast knowledge in taxation



# Contact Us



**Tower of Aakash, 18<sup>th</sup> Floor,  
54 Gulshan Avenue, Dhaka-1212**



**Phone +880248812723**



**E-mail: [info@greendeltadragon.com](mailto:info@greendeltadragon.com)**



**Web: [www.greendeltadragon.com](http://www.greendeltadragon.com)**

 **GREEN DELTA DRAGON**  
Asset Management Company Limited